

# Flipnosis The Art Of Splitsecond Persuasion

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author His first book, Flipnosis - The Art of Split Second Persuasion, published in the UK by William Heinemann in 2010, and since translated into 18 languages, documents his quest - from the political genius of Winston Churchill to the malign influence of some of the world's top con artists - for the psychological 'DNA' of persuasion

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